

## The Research Centre of the Faculty of Economics cordially invites you to a research seminar on Wednesday, 28<sup>th</sup> September 2016 at 1 p.m. in room P-119 at the Faculty of Economics, University of Ljubljana

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will present the article:

## "Untangling the relationship between skill structure, imports, and exports"

"The analysis empirically studies the linkages between firms' skill structure, importing, and exporting, and emphasises the importance of importing, serving as a prerequisite for increasing the technology level through importing intermediate goods and/or technology before the start of exporting. Empirical analysis uses a rich employer-employee panel dataset for Slovenian manufacturing firms for the period 1996-2010 and applies the propensity score matching. The results show that firms with a better skill structure selfselect into importing and later also sustain a higher share of skilled employees in the first and second year after the start of importing, compared to non-importing firms. Also, import starters further increase their skill share in the second year after the start of importing. Studying the impact of importing on the start of exporting shows that the start of importing intermediate goods positively influences the start of exporting in the subsequent year after the start of importing these goods, whereas the impact in the second year is uncommon. In contrast, importing capital goods has a positive impact on the start of exporting only in the second year after the start of importing these goods. The results indicate almost an immediate impact of importing intermediate goods on the start of exporting, while the impact of capital goods takes longer to show effect, and therefore point toward different usage of the capital and intermediate goods in the production process."

> You can register for the free seminar by phone (01) 58-92-490, or via e-mail: research.seminars@ef.uni-lj.si by Tuesday, **27**<sup>th</sup> September 2016.

You can find all information regarding future research seminars on following link: http://www.ef.uni-lj.si/raziskovanje/seminarji in konference

We look forward to seeing you!

**E K O N O M S K A** F A K U L T E T A